

# TECHNOLOGY TRANSFER THROUGH JOINT VENTURE

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INTENDED AUDIENCE: 1. Elective course

2. Both UG & PG

3. It will be useful for students pursuing BE, ME, MS, BSc, MSc, PhD

**PREREQUISITES:** There is no pre-requisite of educational qualification for this course. **INDUSTRIES APPLICABLE TO:** This course is for those who are interested to acquire technology though

joint venture

#### **COURSE OUTLINE:**

Under the 'Make in India' program different companies and PSU want to be market competitive. To do that they require appropriate organization structure which may secure trust of partner organization and effectively absorb the technology. The new organization (i.e. JV) will also provide for better revenue model. To execute JV, one needs understanding of compliance and nuances of incorporating a company. This course will prepare the candidate to that end.

#### **ABOUT INSTRUCTOR:**

Prof. Indrajit Dube, with over two decades of experience, is a distinguished figure in the fields of corporate law and governance. He has imparted his knowledge at various law and management schools across India and internationally. Currently, he serves as the founding Vice Chancellor of National Law University Meghalaya, and Professor (on lien) at Rajiv Gandhi School of Intellectual Property Law, IIT Kharagpur.

His academic contributions are extensive, with numerous publications in esteemed journals. His research primarily focuses on diverse areas such as directors' liability, integrated reporting, corporate social responsibility, environmental governance, and the intersection of AI with corporate governance. Prof. Dube is also a celebrated author, with his books being referenced by various national and international institutions.

Prof. Dube's leadership extends to overseeing significant projects funded by both national and international agencies. These include contributing to the institutional framework of the Indian Institute of Corporate Affairs in New Delhi and the National Mission Project on Ganga River Basin Management. Additionally, he has provided consultancy services to a wide range of entities, including regulatory bodies, business houses, and organizations. His expertise in designing online course modules for the Ministry of Electronics and Information Technology, Government of India, further highlights his versatility.

Globally recognized for his expertise, Prof. Dube has been invited to participate in consultations, deliver special lectures, and engage in expert talks at various forums and institutions. His international acclaim is also evidenced by his roles as a visiting faculty member at renowned universities in Canada, Australia, and other jurisdictions.

## **COURSE PLAN:**

Week 1: How technology transfer can be facilitated through Strategic Alliance [SA] and Joint Venture [JIV]

Week 2: Joint Venture Options

Week 3: Joint Venture Agreements and Due Diligence

Week 4: Special Purpose Vehicles [SPV]