## <u>NPTEL</u>

## INDUSTRIAL AND MANAGEMENT ENGINEERING DEPARTMENT, IIT KANPUR QUANTITATIVE FINANCE ASSIGNMENT-3(Solution) (2015 JULY-AUG ONLINE COURSE)

1. Please refer the sample solution provided for this question or refer this YouTube video whose link is given below:

## https://www.youtube.com/watch?v=FZyAXP4syD8

2.

(a)

- a. The naive method simply uses the demand for the current month as the forecast for the next month:  $F_{t+1} = D_t$ . So for February we would have  $F_{\text{Feb.}} = D_{\text{Jan.}} = 120$ . Similarly,  $F_{\text{Nov.}} = D_{\text{Oct.}} = 90$ . See the table below for the other months.
- b. For a simple 3-month moving average, we take the average of the previous three months' demand as our forecast for next month:  $F_{t+1} = \frac{D_t + D_{t-1} + D_{t-2}}{3}$ . Since we need at least three months to compute the average, and we only have data beginning in January, April is the earliest month for which we can compute the forecast:  $F_{Apr.} = \frac{D_{Mar.} + D_{Feb.} + D_{Jan.}}{3} = \frac{100 + 90 + 120}{3} = 103.3$ . The forecasts for the other months are reported in the table below.
- c. The 5-month moving average is similar to the 3-month moving average, except now we take the average of the previous five months' demand. We start with the forecast for June (since we need at least five months' worth of previous demand):  $F_{\text{Jun.}} = \frac{D_{\text{May}} + D_{\text{Apr.}} + D_{\text{Mar.}} + D_{\text{Feb.}} + D_{\text{Jan.}}}{5} = \frac{110 + 75 + 100 + 90 + 120}{5} = 99.0$ . The forecasts for the remaining months are computed similarly, and the values are reported in the table below.
- d. Simple moving averages (like parts b and c above) place an equal weight on all of previous months. A weighted moving average allows us to put more weight on the more recent data. For a weighted 3-month moving average we have  $F_{t+1} = w_1D_t + w_2D_{t-1} + w_3D_{t-2}$ . (Note that the weights should add up to 1.) Using the weights specified in the question, the forecast for April is computed as  $F_{Apr.} = 0.5(D_{Mar.}) + 0.33(D_{Feb.}) + 0.17(D_{Jan.}) = 0.5(100) + 0.33(90) + 0.17(120) = 100.1$ . Forecasts for May through November are reported in the table below.

		Forecast					
		Naive	3-Month	5-Month	3-Month		
Month	Orders	Method	Moving Avg.	Moving Avg.	Weighted Avg.		
Jan.	120						
Feb.	90	120					
Mar.	100	90	_		_		
Apr.	75	100	103.3		100.1		
May	110	75	88.3		85.8		
Jun.	50	110	95.0	99.0	96.8		
Jul.	75	50	78.3	85.0	74.1		
Aug.	130	75	78.3	82.0	72.7		
Sep.	110	130	85.0	88.0	98.3		
Oct.	90	110	105.0	95.0	110.7		
Nov.	?	90	110.0	91.0	103.4		

e. Mean absolute deviation is one measure of how close the forecast is to the actual demand. Recall that forecast error is simply  $E_t = D_t - F_t$ , and that the absolute deviation is simply the absolute value of error:  $|E_t|$ . For example, the error for the Naive Method for June is  $E_{Jun} = D_{Jun} - F_{Jun} = 50 - 110 = -60$ . To compute the mean absolute deviation, take the absolute value of each error term, add them up, and divide by the number of terms:  $MAD = \frac{\sum |E_t|}{n}$ . (Note: You must take the absolute value of each error term before adding them up!) In this case, we compute the mean over five months. The error and MAD for the months June through October are reported below. In general, the forecast accuracy increases as more information is incorporated into the forecast.

		Error $(E_t = D_t - F_t)$				
		Naive	3-Month	5-Month	3-Month	
Month	Orders	Method	Moving Avg.	Moving Avg.	Weighted Avg.	
Jun.	50	-60	-45.0	-49.0	-46.8	
Jul.	75	25	-3.3	-10.0	0.9	
Aug.	130	55	51.7	48.0	57.3	
Sep.	110	-20	25.0	22.0	11.8	
Oct.	90	-20	-15.0	-5.0	-20.7	
	MAD	36.0	28.0	26.8	27.5	

2.

(b)

- a. The formula for exponential smoothing is:  $F_{t+1} = F_t + \alpha(D_t F_t)$ . To determine the forecast for January,  $F_{13}$ , we need to know the forecast for December,  $F_{12}$ . This, in turn, requires us to know the forecast for November,  $F_{11}$ . So we need to go all the way back to the beginning and compute the forecast for each month. For Period 2, we have  $F_2 = F_1 + \alpha(D_1 F_1)$ . But how do we get the forecast for Period 1? There are several ways to approach this, but we'll just use the demand for Period 1 as both demand and forecast for Period 1. Now we can write  $F_2 = F_1 + \alpha(D_1 F_1) = 37 + 0.3(37 37) = 37$ . For Period 3 we have  $F_3 = F_2 + \alpha(D_2 F_2) = 37 + 0.3(40 37) = 37.9$ . The forecasts for the other months are show in the table below. For Period 13 we have  $F_{13} = F_{12} + \alpha(D_{12} F_{12}) = 50.85 + 0.3(54 50.85) = 51.79$ .
- b. For  $\alpha = 0.5$  we follow the same exact procedure as we did in part a. See the table below for the forecast values.
- c. Incorporating a trend simply requires us to include a bit more information. The formula is:  $F_{t+1} = A_t + T_t$  where  $A_t = \alpha D_t + (1 \alpha)(A_{t-1} + T_{t-1})$  and  $T_t = \beta(A_t A_{t-1}) + (1 \beta)T_{t-1}$ . Once again we need to go back to the beginning in order to find the necessary values to plug into the formula, and once again we need to make some assumptions about our initial values. For Period 2, we have  $F_2 = A_1 + T_1$ , so to get the process started, let  $A_0 = 37$  and  $T_0 = 0$ . We can now compute  $A_1$  and  $T_1$  as follows:  $A_1 = \alpha D_1 + (1 \alpha)(A_0 + T_0) = 0.5(37) + (1 0.5)(37 + 0) = 37$ , and  $T_1 = \beta(A_1 A_0) + (1 \beta)T_0 = 0.3(37 37) + (1 0.3)(0) = 0$ . Therefore, the forecast for Period 2 is  $F_2 = A_1 + T_1 = 37 + 0 = 37$ . For Period 3, we first compute  $A_2$  and  $T_2$  as follows:  $A_2 = \alpha D_2 + (1 \alpha)(A_1 + T_1) = 0.5(40) + (1 0.5)(37 + 0) = 38.5$ , and  $T_2 = \beta(A_2 A_1) + (1 \beta)T_1 = 0.3(38.5 37) + (1 0.3)(0) = 0.45$ . The forecast for Period 3 is  $F_3 = A_2 + T_2 = 38.5 + 0.45 = 38.95$ . The forecasts for the remaining months are reported in the table below.

			Expon.	Expon.	Trend-Adjusted Expon.		Expon.
			Smooth.	Smooth.	Smoot	th. $(\alpha = 0.5)$	$, \beta = 0.3)$
Period	Month	Demand	$\alpha = 0.3$	$\alpha = 0.5$	$A_t$	$T_t$	$F_t$
1	Jan.	37	37.00	37.00	37.00	0.00	37.00
2	Feb.	40	37.00	37.00	38.50	0.45	37.00
3	Mar.	41	37.90	38.50	39.98	0.76	38.95
4	Apr.	37	38.83	39.75	38.87	0.20	40.73
5	May	45	38.28	38.38	42.03	1.09	39.06
6	Jun.	50	40.30	41.69	46.56	2.12	43.12
7	Jul.	43	43.21	45.84	45.84	1.27	48.68
8	Aug.	47	43.15	44.42	47.05	1.25	47.11
9	Sep.	56	44.30	45.71	52.15	2.41	48.31
10	Oct.	52	47.81	50.86	53.28	2.02	54.56
11	Nov.	55	49.07	51.43	55.15	1.98	55.30
12	Dec.	54	50.85	53.21	55.56	1.51	57.13
13	Jan.	?	51.79	53.61			57.07

e. To compute the mean square error, first compute the error for each period:  $E_t = D_t - F_t$ . Take that number and square it, then take the average over all periods:  $MSE = \frac{\sum E_t^2}{n}$ . (Note: You must square the error terms before adding them up!) Take the Exponential Smoothing method with  $\alpha = 0.3$ , for example. In the month of April, the error is  $E_{Apr.} = D_{Apr.} - F_{Apr.} = 37 - 38.83 = -1.83$ . We square this value, add it to the other squared error terms, and divide by 12 to get the mean. The error, squared error, and MSE for each of the methods are reported below. The trend-adjusted forecast, which incorporates the most information, has the highest accuracy (lowest MSE).

		Expon. Smooth.		Expon. Smooth.		Trend-Adj.	
		$\alpha = 0.3$		$\alpha = 0.5$		$\alpha = 0.5, \beta = 0.3$	
Month	Demand	$E_t$	$E_t^2$	$E_t$	$E_t^2$	$E_t$	$E_t^2$
Jan.	37	0.00	0.00	0.00	0.00	0.00	0.00
Feb.	40	3.00	9.00	3.00	9.00	3.00	9.00
Mar.	41	3.10	9.61	2.50	6.25	2.05	4.20
Apr.	37	-1.83	3.35	-2.75	7.56	-3.73	13.93
May	45	6.72	45.14	6.63	43.89	5.94	35.24
Jun.	50	9.70	94.15	8.31	69.10	6.88	47.33
Jul.	43	-0.21	0.04	-2.84	8.09	-5.68	32.26
Aug.	47	3.85	14.86	2.58	6.65	-0.11	0.01
Sep.	56	11.70	136.85	10.29	105.86	7.69	59.20
Oct.	52	4.19	17.55	1.14	1.31	-2.56	6.55
Nov.	55	5.93	35.19	3.57	12.76	-0.30	0.09
Dec.	54	3.15	9.94	0.79	0.62	-3.13	9.78
		MSE	31.31		22.59		18.13

3.

(a) We think that there may be a relationship between class attendance and number of popcorn packets men sold. Data for the first six months are shown in the table. Forecast the number of popcorn packets men that will be sold in month 7 if monthly class attendance is forecast as 25000 people.

Month	Attendance (x)	Sales (y)	$\mathbf{x}^2$	xy
	(,000)			
1	8	1500	64	(8)(1500) = 12000
2	12	2200		
3	14	2700		
4	18	4200		
5	19	7800		
6	22	5400		
	$\sum x =$	$\sum y =$	$\sum x^2 =$	$\sum xy =$
$\overline{\mathbf{x}} = \underline{\sum \mathbf{x}}$	-=		$\overline{y} = \frac{\sum y}{\sum y} =$	
n			<sup>-</sup> n	

$$b = \frac{\sum xy - n\overline{xy}}{\sum x^2 - n\overline{x}^2} = a = \overline{y} - b\overline{x} =$$

Thus, our regression equation is:  $\hat{y} =$ 

Х

To calculate the forecast for month 7, we have:  $\hat{y} =$ 

3 (b) Holt's Method

Month	1999	2000	2001	Average Annual Demand
1	1100	1300	1500	(1100 + 1300 + 1500) / 3 = 1300
2	1800	2000	2200	
3	2300	2500	2700	
4	3800	4000	4200	
5	4500	4700	4900	
6	5000	5200	5400	
7	5500	5700	5900	
8	4800	5000	5200	
9	3000	3200	3400	
10	2200	2400	2600	
11	1500	1700	1900	
12	1200	1400	1600	
				$\Sigma$ Average Monthly Demand =

+

Seasonal Index for January = 1300 /

Forecast for January 
$$2002 = \frac{45000}{12} \times$$

=

=

(Use excel to solve. It will be relatively easy)

4. (a)

(ii) a) y=200	þ. 2
Qo(1)=0.2*200+0.8* (19.2975+34.6)=81.578	
b1(1) = 0.7 (87.518-17.2935) + 0.3 + 24.6 = 5.33435	
Git, (1) = 126. 812354	
Y2= 280	
Quo(2) = 0.2* 280+0.8 (81.528+55,33435) = 165.4.8+88	
Q1(2) = 0.3* (165.48-87.5-187 + 0.3* 55.38425 - 75.335	82-1
ý2+, (2) = 240.858901,	
b) By trial and error. Simulated forecasting is done on the hist	trucal
data set using different values of & In one-parameter	
double exponential smothing; and different combinations	of x + B
for HW's method. The X or compination of X + B which	
min. MSE is chosen.	
c) For one-parameter exponential smoothing. Only one sustain	y Constant
X is adopted. It's not good for forecasting medium to long t	lim
forecasting in general as tP.	
Specific to HW'S method, it lacks fleribility as & is a	applier
to smooth both level + trend, which HW use a to shoot	h
level & B to amooth trend, having more freadbilities.	
02. a) - Data Series is given the name test 3' - Data are input gnarterly.	
- from 9801 to 0004 data are input	
- procedure × 12 of SHI is adopted. By default, multiplin decomposition is adopted.	cative
- SAS will print out all output from x11.	

6,	MA8.5 = 10	6.435			P3
	MA 9.5 = 10	6.85			
	: CMA = ro	6.6625,			
	MA 105 - 10	8-,975			
2. 6	CMA10= 107	.91251			
()	Y.	(MD-F		SP	
0)	10	CMHOL	Vex Cle	SHEXIVE = /CMA	
0	3 (00.2	いう.	45	0.93253	
D	4 98.3	Z &)	.025	0.93597	
Q	1 (13.4	LO 3	. 013	1.00375	
0	2 110.3	10	1.913	60823	
0	3 99.9	102	20.	0.9789	
0	4 89.8	104	.863	0.8564	
٩.,	1 (13	106	. 6625	1-05942	
0	2 (23.2	(0).	9125	1.14-163	
61	1.00376	1.05942	Snt* 1.03159	Sn + 1.03276	
6.2	1.0823	1.14163	1.111985	1.11324	
03	0.93253	0.7389	0.91375	0.956793	
04	0.93597	0.8564	0.896185	0.89+2	
			2=3.995473	•	
			7= 1.00 11325	-31	
	2. Sn. =	1.11324	L.		
	SM3=	0.956393 "			
d) B f S	ecause seas houghout t n,=sn,=sn,	onal factor i the year. 2f -3hy = 1.	only affects there's no	the Season but , Seasonal Tupart.	207
Σ	Snt should	equal to 4	L ,,		
e) E	x-post forecas	st; forecast d	one when acti	ual observations 0	he known;
G	x-ante-foreca	st; forecast d	one when act	nal observations n	ot yet known.