## NPTEL

## INDUSTRIAL AND MANAGEMENT ENGINEERING DEPARTMENT, IIT KANPUR QUANTITATIVE FINANCE <br> ASSIGNMENT-3(Solution) (2015 JULY-AUG ONLINE COURSE)

1. Please refer the sample solution provided for this question or refer this YouTube video whose link is given below:
https://www.youtube.com/watch?v=FZyAXP4syD8
2. 

(a)
a. The naive method simply uses the demand for the current month as the forecast for the next month: $F_{t+1}=D_{t}$. So for February we would have $F_{\text {Pob. }}=D_{\text {Jan. }}=120$. Similarly, $F_{\text {Nov. }}=D_{\text {Oct. }}=90$. See the table below for the other months.
b. For a simple 3 -month moving average, we take the average of the previous three months' demand as our forecast for next month: $F_{t+1}=\frac{D_{t}+D_{t-1}+D_{t-2}}{3}$. Since we need at least three months to compute the average, and we only have data beginning in January, April is the earliest month for which we can compute the forecast: $F_{\text {Apr. }}=\frac{D_{\mathrm{Mar} .}+D_{\text {Fab. }}+D_{\text {Jan. }}}{3}=\frac{100+90+120}{3}=103.3$. The forecasts for the other months are reported in the table below.
c. The 5 -month moving average is similar to the 3 -month moving average, except now we take the average of the previous five months' demand. We start with the forecast for June (since we need at least five months' worth of previous demand): $F_{\text {Jun. }}=\frac{D_{\text {May }}+D_{\text {Apr. }}+D_{\text {Mar. }}+D_{\text {Fob. }}+D_{\text {Jan. }}}{5}=$ $\frac{110+75+100+90+120}{5}=99.0$. The forecasts for the remaining months are computed similarly, and the values are reported in the table below.
d. Simple moving averages (like parts $b$ and $c$ above) place an equal weight on all of previous months. A weighted moving average allows us to put more weight on the more recent data. For a weighted 3 -month moving average we have $F_{t+1}=w_{1} D_{t}+w_{2} D_{t-1}+w_{3} D_{t-2}$. (Note that the weights should add up to 1.) Using the weights specified in the question, the forecast for April is computed as $F_{\text {Apr. }}=0.5\left(D_{\text {Mar. }}\right)+0.33\left(D_{\text {Fab. }}\right)+0.17\left(D_{\text {Jan. }}\right)=0.5(100)+0.33(90)+0.17(120)=100.1$. Forecasts for May through November are reported in the table below.

|  |  | Forecast |  |  |  |
| :--- | ---: | :---: | :---: | :---: | :---: |
| Month | Orders | Naive <br> Method | 3-Month <br> Moving Avg. | 5-Month <br> Moving Avg. | 3-Month <br> Weighted Avg. |
| Jan. | 120 | - | - | - | - |
| Feb. | 90 | 120 | - | - | - |
| Mar. | 100 | 90 | - | - | - |
| Apr. | 75 | 100 | 103.3 | - | 100.1 |
| May | 110 | 75 | 88.3 | - | 85.8 |
| Jun. | 50 | 110 | 95.0 | 99.0 | 96.8 |
| Jul. | 75 | 50 | 78.3 | 85.0 | 74.1 |
| Aug. | 130 | 75 | 78.3 | 82.0 | 72.7 |
| Sep. | 110 | 130 | 85.0 | 88.0 | 98.3 |
| Oct. | 90 | 110 | 105.0 | 95.0 | 110.7 |
| Nov. | $?$ | 90 | 110.0 | 91.0 | 103.4 |

e. Mean absolute deviation is one measure of how close the forecast is to the actual demand. Recall that forecast error is simply $E_{t}=D_{t}-F_{t}$, and that the absolute deviation is simply the absolute value of error: $\left|E_{t}\right|$. For example, the error for the Naive Method for June is $E_{\text {Jun. }}=D_{\text {Jua. }}-F_{\text {Jun. }}=50-110=$ -60. To compute the mean absolute deviation, take the absolute value of each error term, add them up, and divide by the number of terms: $\operatorname{MAD}=\frac{\sum\left|E_{t}\right|}{n}$. (Note: You must take the absolute value of each error term before adding them up!) In this case, we compute the mean over five months. The error and MAD for the months June through October are reported below. In general, the forecast accuracy increases as more information is incorporated into the forecast.

|  |  | Error $\left(E_{t}=D_{t}-F_{t}\right)$ |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Month | Orders | Naive | Method | Moving Avg. | Month |
| Moving Avg. | Weighted Avg. |  |  |  |  |
| Jun. | 50 | -60 | -45.0 | -49.0 | -46.8 |
| Jul. | 75 | 25 | -3.3 | -10.0 | 0.9 |
| Aug. | 130 | 55 | 51.7 | 48.0 | 57.3 |
| Sep. | 110 | -20 | 25.0 | 22.0 | 11.8 |
| Oct. | 90 | -20 | -15.0 | -5.0 | -20.7 |
|  | MAD | 36.0 | 28.0 | 26.8 | 27.5 |

2. 

(b)
a. The formula for exponential smoothing is: $F_{t+1}=F_{t}+\alpha\left(D_{t}-F_{t}\right)$. To determine the forecast for January, $F_{13}$, we need to know the forecast for December, $F_{12}$. This, in turn, requires us to know the forecast for November, $F_{11}$. So we need to go all the way back to the beginning and compute the forecast for each month. For Period 2, we have $F_{2}=F_{1}+\alpha\left(D_{1}-F_{1}\right)$. But how do we get the forecast for Period 1? There are several ways to approach this, but we'll just use the demand for Period 1 as both demand and forecast for Period 1. Now we can write $F_{2}=F_{1}+\alpha\left(D_{1}-F_{1}\right)=37+0.3(37-37)=37$. For Period 3 we have $F_{3}=F_{2}+\alpha\left(D_{2}-F_{2}\right)=37+0.3(40-37)=37.9$. The forecasts for the other months are show in the table below. For Period 13 we have $F_{13}=F_{12}+\alpha\left(D_{12}-F_{12}\right)=$ $50.85+0.3(54-50.85)=51.79$.
b. For $\alpha=0.5$ we follow the same exact procedure as we did in part $a$. See the table below for the forecast values.
c. Incorporating a trend simply requires us to include a bit more information. The formula is: $F_{t+1}=$ $A_{t}+T_{t}$ where $A_{t}=\alpha D_{t}+(1-\alpha)\left(A_{t-1}+T_{t-1}\right)$ and $T_{t}=\beta\left(A_{t}-A_{t-1}\right)+(1-\beta) T_{t-1}$. Once again we need to go back to the beginning in order to find the necessary values to plug into the formula, and once again we need to make some assumptions about our initial values. For Period 2, we have $F_{2}=A_{1}+T_{1}$, so to get the process started, let $A_{0}=37$ and $T_{0}=0$. We can now compute $A_{1}$ and $T_{1}$ as follows: $A_{1}=\alpha D_{1}+(1-\alpha)\left(A_{0}+T_{0}\right)=0.5(37)+(1-0.5)(37+0)=37$, and $T_{1}=\beta\left(A_{1}-A_{0}\right)+(1-\beta) T_{0}=0.3(37-37)+(1-0.3)(0)=0$. Therefore, the forecast for Period 2 is $F_{2}=A_{1}+T_{1}=37+0=37$. For Period 3, we first compute $A_{2}$ and $T_{2}$ as follows: $A_{2}=\alpha D_{2}+(1-\alpha)\left(A_{1}+T_{1}\right)=0.5(40)+(1-0.5)(37+0)=38.5$, and $T_{2}=\beta\left(A_{2}-A_{1}\right)+(1-\beta) T_{1}=$ $0.3(38.5-37)+(1-0.3)(0)=0.45$. The forecast for Period 3 is $F_{3}=A_{2}+T_{2}=38.5+0.45=38.95$. The forecasts for the remaining months are reported in the table below.

|  |  |  | Expon. <br> Smooth. | Expon. <br> Smooth. | Trend-Adjusted Expon. <br> Smooth. $(\alpha=0.5, \beta=0.3)$ |  |  |
| ---: | :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Period | Month | Demand | $\alpha=0.3$ | $\alpha=0.5$ | $A_{t}$ | $T_{t}$ | $F_{t}$ |
| 1 | Jan. | 37 | 37.00 | 37.00 | 37.00 | 0.00 | 37.00 |
| 2 | Feb. | 40 | 37.00 | 37.00 | 38.50 | 0.45 | 37.00 |
| 3 | Mar. | 41 | 37.90 | 38.50 | 39.98 | 0.76 | 38.95 |
| 4 | Apr. | 37 | 38.83 | 39.75 | 38.87 | 0.20 | 40.73 |
| 5 | May | 45 | 38.28 | 38.38 | 42.03 | 1.09 | 39.06 |
| 6 | Jun. | 50 | 40.30 | 41.69 | 46.56 | 2.12 | 43.12 |
| 7 | Jul. | 43 | 43.21 | 45.84 | 45.84 | 1.27 | 48.68 |
| 8 | Aug. | 47 | 43.15 | 44.42 | 47.05 | 1.25 | 47.11 |
| 9 | Sep. | 56 | 44.30 | 45.71 | 52.15 | 2.41 | 48.31 |
| 10 | Oct. | 52 | 47.81 | 50.86 | 53.28 | 2.02 | 54.56 |
| 11 | Nov. | 55 | 49.07 | 51.43 | 55.15 | 1.98 | 55.30 |
| 12 | Dec. | 54 | 50.85 | 53.21 | 55.56 | 1.51 | 57.13 |
| 13 | Jan. | $?$ | 51.79 | 53.61 |  |  | 57.07 |

e. To compute the mean square error, first compute the error for each period: $E_{t}=D_{t}-F_{t}$. Take that number and square it, then take the average over all periods: $\operatorname{MSE}=\frac{\sum E_{t}^{2}}{n}$. (Note: You must square the error terms before adding them up!) Take the Exponential Smoothing method with $\alpha=0.3$, for example. In the month of April, the error is $E_{\text {Apr. }}=D_{\text {Apr. }}-F_{\text {Apr. }}=37-38.83=-1.83$. We square this value, add it to the other squared error terms, and divide by 12 to get the mean. The error, squared error, and MSE for each of the methods are reported below. The trend-adjusted forecast, which incorporates the most information, has the highest accuracy (lowest MSE).

| Month | Demand | Expon. Smooth.$\alpha=0.3$ |  | Expon. Smooth.$\alpha=0.5$ |  | Trend-Adj.$\alpha=0.5, \beta=0.3$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $E_{t}$ | $E_{t}^{2}$ | $E_{t}$ | $E_{t}^{2}$ | $E_{t}$ | $E_{t}^{2}$ |
| Jan. | 37 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Feb. | 40 | 3.00 | 9.00 | 3.00 | 9.00 | 3.00 | 9.00 |
| Mar. | 41 | 3.10 | 9.61 | 2.50 | 6.25 | 2.05 | 4.20 |
| Apr. | 37 | -1.83 | 3.35 | -2.75 | 7.56 | -3.73 | 13.93 |
| May | 45 | 6.72 | 45.14 | 6.63 | 43.89 | 5.94 | 35.24 |
| Jun. | 50 | 9.70 | 94.15 | 8.31 | 69.10 | 6.88 | 47.33 |
| Jul. | 43 | -0.21 | 0.04 | $-2.84$ | 8.09 | $-5.68$ | 32.26 |
| Aug. | 47 | 3.85 | 14.86 | 2.58 | 6.65 | -0.11 | 0.01 |
| Sep. | 56 | 11.70 | 136.85 | 10.29 | 105.86 | 7.69 | 59.20 |
| Oct. | 52 | 4.19 | 17.55 | 1.14 | 1.31 | -2.56 | 6.55 |
| Nov. | 55 | 5.93 | 35.19 | 3.57 | 12.76 | $-0.30$ | 0.09 |
| Dec. | 54 | 3.15 | 9.94 | 0.79 | 0.62 | $-3.13$ | 9.78 |
|  |  | MSE | 31.31 |  | 22.59 |  | 18.13 |

3. 

(a) We think that there may be a relationship between class attendance and number of popcorn packets men sold. Data for the first six months are shown in the table. Forecast the number of popcorn packets men that will be sold in month 7 if monthly class attendance is forecast as 25000 people.

| Month | Attendance (x) <br> $(, 000)$ | Sales (y) | $\mathrm{x}^{2}$ | xy |
| :--- | :--- | :--- | :--- | :--- |
| 1 | 8 | 1500 | 64 | $(8)(1500)=12000$ |
| 2 | 12 | 2200 |  |  |
| 3 | 14 | 2700 |  |  |
| 4 | 18 | 4200 |  | $\sum \mathrm{xy}=$ |
| 5 | 19 | 7800 |  |  |
| 6 | 22 | 5400 |  |  |
|  | $\sum \mathrm{x}=$ | $\mathrm{y}=$ | $\sum \mathrm{x}^{2}=$ | $\overline{\mathrm{y}}=\frac{\sum \mathrm{y}}{n}=$ |
| $\overline{\mathrm{x}}=\frac{\sum \mathrm{x}}{n}=$ |  |  |  |  |

$$
\begin{aligned}
& \mathrm{b}=\frac{\sum \mathrm{xy}-n \overline{\mathrm{xy}}}{\sum \mathrm{x}^{2}-n \overline{\mathrm{x}}^{2}}= \\
& \mathrm{a}=\overline{\mathrm{y}}-\mathrm{b} \overline{\mathrm{x}}=
\end{aligned}
$$

Thus, our regression equation is: $\hat{y}=$
$+$
X
To calculate the forecast for month 7, we have: $\hat{\mathrm{y}}=$
3 (b) Holt's Method

| Month | 1999 | 2000 | 2001 | Average Annual Demand |
| :--- | :--- | :--- | :--- | :--- |
| 1 | 1100 | 1300 | 1500 | $(1100+1300+1500) / 3=1300$ |
| 2 | 1800 | 2000 | 2200 |  |
| 3 | 2300 | 2500 | 2700 |  |
| 4 | 3800 | 4000 | 4200 |  |
| 5 | 4500 | 4700 | 4900 |  |
| 6 | 5000 | 5200 | 5400 |  |
| 7 | 5500 | 5700 | 5900 |  |
| 8 | 4800 | 5000 | 5200 |  |
| 9 | 3000 | 3200 | 3400 |  |
| 10 | 2200 | 2400 | 2600 |  |
| 11 | 1500 | 1700 | 1900 |  |
| 12 | 1200 | 1400 | 1600 |  |
|  |  |  |  | इAverage Monthly Demand $=$ |

Seasonal Index for January = 1300 /
Forecast for January $2002=\frac{45000}{12} \times$
(Use excel to solve. It will be relatively easy)
4. (a)

$$
\begin{aligned}
& \text { Q1. (i) a) } \quad y_{t} \times \beta_{20}+\beta_{1} t+\varepsilon_{t} \\
& \text { b) } y_{3}=250 \\
& S_{3}=\alpha^{*} y_{3}+(1-\alpha) S_{2}=217.83+2 \\
& 250 \alpha+(1-\alpha) 185.6744=217.8372 \\
& \alpha=0.511 \\
& \text { e) } f_{0}=a_{0}(0)-\left(\frac{1-\alpha}{\alpha}\right) b_{1}(0) \\
& =17.2975-\left(\frac{0.5}{0.5}\right) 34.6 \\
& =-17.3025 \text {, } \\
& s_{0}^{(2)}=a_{0}(0)=\alpha\left(\frac{1-\alpha}{\alpha}\right) b_{1}(0) \\
& =-57.902 \mathrm{~s}_{11} \\
& \text { d) } y_{1}=200 \\
& \delta_{1}=0.5(200)+0.5(-17.3025)=91.34875 \\
& s_{1}^{(2)}=0.5(91.34855)+0.5(-51.9025)=19.723125, \\
& a_{0}(1)=2 s_{1}-s_{1}^{(2)}=162.9743 \times 5 \\
& b_{1}(1)=\frac{0.5}{0.5}(91.34875 \cdot 19.723125)=71.625625 \\
& \left.\therefore \hat{y}_{1+1}(1)=162.9743\right) 5+71.625625(1)=234.61 \\
& \text { e) } S_{9}=0.5 y_{9}+0.5^{4} 412.8074-431.4037 \\
& \therefore y_{9}=450^{\prime \prime} \\
& \text { f) } \hat{y}_{10+2}(10)=a_{0}(10)+b_{1}(10)^{+} 2=626.40044 \mathrm{n} \\
& \hat{y}_{10+3}(10)=a_{0}(10)+b_{1}(40)^{*} 3=670.799960 \\
& \text { g) Period } \\
& \begin{array}{c}
y_{t}-\hat{y}_{t} \\
45.4
\end{array} \\
& -101.6256 \\
& \therefore S S E=21293.15451 \\
& -12.9716 \\
& -41.5692 \\
& -12.3253 \\
& \text { Theil'u stat }=\sqrt{\frac{21293.15451}{28071}} \\
& -28.8517 \\
& =0.87095
\end{aligned}
$$

(ii)
a) $y_{1}=200$
$a_{0}(1)=0.2^{*} 200+0.8^{*}(19.2975+34.6)=81.518$ $b_{1}(1)=0.7^{*}(81.518-17.2975)+0.3^{*} 34.6=55.33435$ $\hat{y}_{1+1}(1)=136.85235$
$y_{2}=280$
$a_{0}(2)=0.2^{*} 280+0.8(81.528+55.334 .35)=165.48188$
$b_{1}(2)=0.7^{*}(165.48188-81.518)+0.3^{*} 55.36435=75.37502-1$ $\hat{y}_{2+1}(2)=240.856901 \mathrm{\prime}$
b) By trial and enor. Simulated forecasting is done on the historical dato Ret using different values of $\alpha$ on one-parameter double exponential smoothing, and different combinations of $\alpha+\beta$ for HW's method. The $\alpha$ or combination of $\alpha+\beta$ Which min. MSE is chosen.
c) For one parameter exponential smoothing. Only one smoothing constant $\alpha$ is adopted. It's not good for forecasting medium to long term forecasting in general as $t \phi$.
specific to HW's method, it lacks flexibility as $\alpha$ is applier
to smooth both level \& trend, whin HW wee $\alpha$ to enoch level $+\beta$ to smooth trend, hawing mare flexibilities.

Q2. 1) - Data series is given the name 'test $3^{\prime}$

- Data are input quarterly
$\therefore$ from 9801 to 0004 data are input
- procedure $\times 21$ of SAT is adopted. By defanet. Multiplicative
- SAB will print ont all output from $x 11$.

$$
\begin{aligned}
& \text { b. } M_{85}=106.475 \\
& \text { MA } 9.5=106.85 \\
& \therefore C M A=106.6625, \\
& M_{10.5}=108.9 \times 5 \\
& \therefore C M A_{10}=107.9125 \mathrm{~F} \\
& \text { C) } \\
& Y_{t} \\
& \text { CaA }+t_{r_{2}} \times \mathrm{Cl}_{t} \\
& S n_{t} \times i r_{t}=Y / C M A \\
& \text { (0) } 7.45 \\
& 0.93253 \\
& 05.025 \\
& 0.93597 \\
& 103.013 \\
& 1.003) 6 \\
& 101.913 \\
& 408=3 \\
& 102.05 \\
& 0.9789 \\
& 104.863 \\
& 0.8564 \\
& 106.6625 \\
& 1.05942 \\
& 107.9125 \\
& \text { 1. } 1416 \text { ) } \\
& \text { Qt } 1.00376 \\
& \text { Qt } 0.93253 \\
& 0.9789 \\
& 0.95575 \\
& 0.956 \div 97 \\
& \text { Qt } 0.93597 \\
& 0.8564 \\
& \frac{0.896185}{\Sigma=3.995475} \\
& \eta=1.001132531 \\
& \therefore S n_{3}=1.11324 \text { " } \\
& S n_{3}=0.956797 . \\
& \text { d) Because seasonal factor only affects the season but not } \\
& \text { throughout the year. If there's no seasonal impact. } \\
& s n_{1}=5 n_{2}=s n_{3}-s n_{4}=1 \text {. } \\
& \sum S n_{t} \text { should equal to } 4 \text { ". } \\
& \text { e) Ex-post forecast, forecast done when actual obsewations ane known: } \\
& \text { Ex.ante forecast: forecast done when actual observations not yo known. }
\end{aligned}
$$

