

## Unit 9 - Week 8

### Course outline

#### How to access the portal?

#### Week 1

#### Week 2

#### Week 3

#### Week 4

#### Week 5

#### Week 6

#### Week 7

#### Week 8

Group Discussion-2

Persuasion-1

Persuasion-2

Glossophobia-1

Glossophobia-2

Quiz : Assignment- 8

Solution for Assignment 8

#### DOWNLOAD VIDEOS

#### LIVE SESSION

#### FEEDBACK LINK

#### Text Transcripts

## Assignment- 8

The due date for submitting this assignment has passed.  
As per our records you have not submitted this assignment.

**Due on 2019-09-25, 23:59 IST.**

1) Which quality helps create good impact in a group discussion?

1 point

- Over-assertiveness  
 Initiating in conversation  
 Fancy clothing  
 None of the above

No, the answer is incorrect.  
Score: 0

Accepted Answers:  
Initiating in conversation

2) What are the important guidelines to remember during group discussion?

1 point

- Noting points  
 Taking the name of previous speaker  
 Both (a) and (b)  
 Neither (a) nor (b)

No, the answer is incorrect.  
Score: 0

Accepted Answers:  
Both (a) and (b)

3) What is the most desired result of persuasion?

1 point

- Deadline achievement  
 Mutual accommodation  
 Personal beliefs  
 None of the above

No, the answer is incorrect.  
Score: 0

Accepted Answers:  
Mutual accommodation

4) Persuasion helps in –

1 point

- Building trust  
 Creating work balance  
 Decision making  
 All of the above

No, the answer is incorrect.  
Score: 0

Accepted Answers:  
All of the above

5) A person's decision making ability derives from-

1 point

- Sensing-thinking  
 Speaking-writing  
 Sensing-feeling  
 Both (a) and (c)

No, the answer is incorrect.  
Score: 0

Accepted Answers:  
Both (a) and (c)

6) Which of the following is NOT an influencing skill?

1 point

- Clear communication  
 Building personal trustworthiness  
 Creative visibility  
 Insisting on one's point of view

No, the answer is incorrect.  
Score: 0

Accepted Answers:  
Insisting on one's point of view

7) The term, glossophobia means-

1 point

- Fear of glass  
 Fear of dazzling light  
 Fear of speaking  
 Both (b) and (c)

No, the answer is incorrect.  
Score: 0

Accepted Answers:  
Fear of speaking

8) Which of the following is NOT the symptom of social anxiety?

1 point

- Increased heart rate  
 Composed body language  
 Acute hearing loss  
 Muscle tension

No, the answer is incorrect.  
Score: 0

Accepted Answers:  
Composed body language

9) Which of the following is NOT an obstacle in overcoming social anxiety?

1 point

- Avoiding tough situations  
 Over-focusing on oneself  
 Efficient communication skill  
 Fear of fear

No, the answer is incorrect.  
Score: 0

Accepted Answers:  
Efficient communication skill

10) The tagline of the Toastmaster is-

1 point

- "where leaders are built."  
 "where leaders are made."  
 "where leaders are formed."  
 "where leaders are instructed."

No, the answer is incorrect.  
Score: 0

Accepted Answers:  
"where leaders are made."