



Elite

NPTEL ONLINE CERTIFICATION

(Funded by the MoE, Govt. of India)



This certificate is awarded to
SURENDRA SINGH RAWAT
for successfully completing the course



Strategic Sales Management

with a consolidated score of **72** %

Online Assignments	24.17/25	Proctored Exam	47.87/75
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Total number of candidates certified in this course: **762**

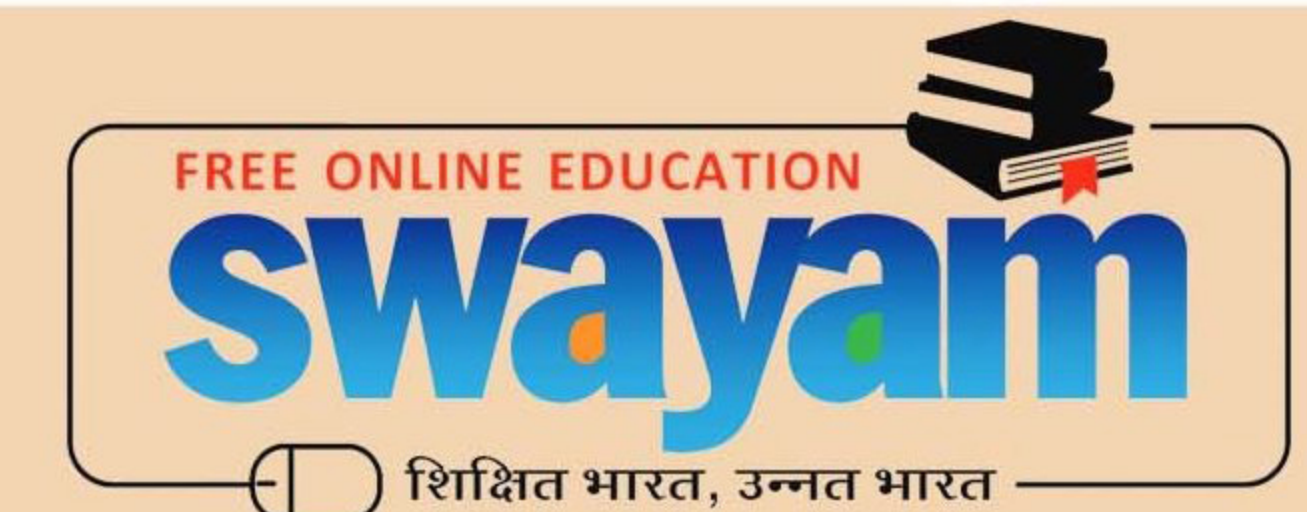
Prof. Kaushik Ghosh,
Professor (Chemistry)
Coordinator CEC

Jul-Sep 2025
(8 week course)

Prof. Ranjana Pathania,
Professor (BSBE)
Coordinator (NPTEL)



Indian Institute of Technology Roorkee



Roll No: NPTEL25MG99S438700105

To verify the certificate



No. of credits recommended: 2 or 3