



Elite

# NPTEL ONLINE CERTIFICATION

(Funded by the MoE, Govt. of India)



Skill India

कौशल भारत - कुशल भारत

This certificate is awarded to

**JHA SHIVAM**

for successfully completing the course

**Business to Business Marketing (B2B)**

with a consolidated score of **66** %

Online Assignments	17.81/25	Proctored Exam	48/75
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Total number of candidates certified in this course: **2574**

**Prof. Kaushik Ghosh,**  
Professor (Chemistry)  
Coordinator CEC

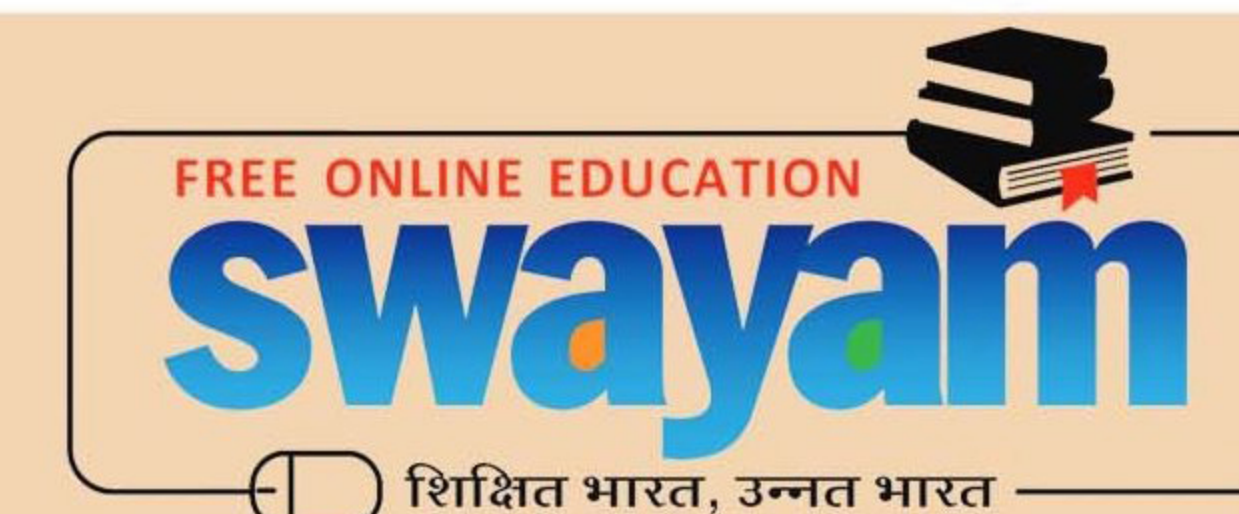
**Jul-Oct 2024**

**(12 week course)**

**Prof. Ranjana Pathania,**  
Professor (BSBE)  
Coordinator (NPTEL)



Indian Institute of Technology Roorkee



Roll No: NPTEL24MG91S452700473

To verify the certificate



No. of credits recommended: 3 or 4