



Elite

NPTEL Online Certification

(Funded by the MoE, Govt. of India)



This certificate is awarded to

DIVIJ AGARWAL

for successfully completing the course

Management of Field Sales

with a consolidated score of **71** %

Online Assignments	23.33/25	Proctored Exam	48/75
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Total number of candidates certified in this course: **1247**

Prof. B. V. Ratish Kumar

Chairman, Centre for Continuing Education
IIT Kanpur

Jan-Feb 2024

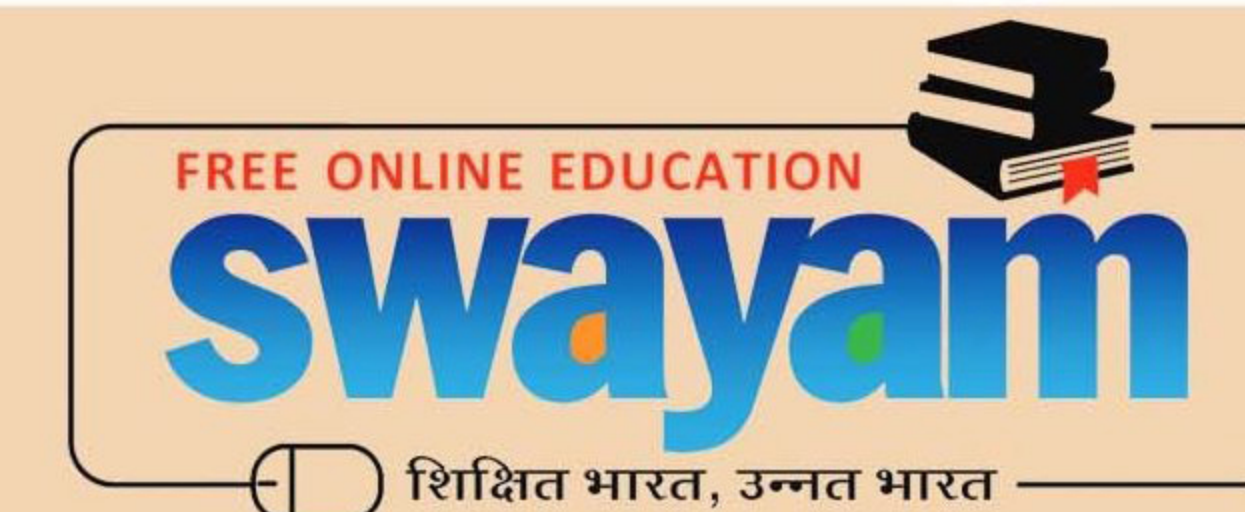
(4 week course)

Prof. Satyaki Roy

NPTEL Coordinator
IIT Kanpur



Indian Institute of Technology Kanpur



Roll No: NPTEL24MG37S658602389

To verify the certificate



No. of credits recommended: 1 or 2