



Elite

# NPTEL Online Certification

(Funded by the MoE, Govt. of India)



This certificate is awarded to

**PRASANTH K**

*for successfully completing the course*

**Management of Field Sales**

with a consolidated score of **61** %

Online Assignments	22.5/25	Proctored Exam	38.25/75
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Total number of candidates certified in this course: **1247**

**Prof. B. V. Ratish Kumar**

Chairman, Centre for Continuing Education  
IIT Kanpur

**Jan-Feb 2024**

**(4 week course)**

**Prof. Satyaki Roy**

NPTEL Coordinator  
IIT Kanpur



Indian Institute of Technology Kanpur



Roll No: NPTEL24MG37S656600322

To verify the certificate



No. of credits recommended: 1 or 2